

A Meeting Destination That Appeases Everyone's Requests...Even Accounting

Mohegan Sun knows that direction from the top of corporations and associations on the subject of conducting meetings has changed dramatically due to the instability of the global economy. Meetings need to be held closer to home and meeting planners are being asked to make it happen with substantially less dollars in their budgets. On October 29th, the Transportation department announced that average U.S. airfares jumped 8.1 percent in the second quarter of 2008 to their highest level since the government started keeping track 13 years ago. We believe that Mohegan Sun provides meeting planners with a sensible solution: to not sacrifice experience at the expense of shrinking budgets. By taking advantage of the opportunities below, you can certainly depend on accolades from the boss on a "job well done" and perhaps even a smile from the CFO or company controller.

1. **Location: Mohegan Sun**, located in southeastern Connecticut, is a wonderful alternative to bypass the cost of air travel by being less than 2 hours from New York and 90 minutes from Boston by car or train. Amtrak is only 10 minutes away in New London, CT. Two wonderful business express airports in Hartford and Providence with 300 non-stop flights daily are within 50 minutes, door to door. New York, Chicago, Dulles and Las Vegas can all say they are closer in distance, but are in fact longer with more hassles due to airport volumes/size and highway congestion.
2. **Pricing:** The greatest cost savings and value that Mohegan Sun can deliver to an organization's bottom line is in the food & beverage experience. Our catering pricing provides up to 60% savings versus cities like New York, Boston and Las Vegas.

	Mohegan Sun	New York City	Boston	Las Vegas
Coffee by Gallon	\$42.00	\$100.00	\$90.00	\$65.00
Break AM/PM	\$12.75-\$19.50	\$19.00-\$60.00	\$15.00-\$27.00	\$12.00-\$24.00
Breakfast	\$19.50-\$22.00	\$42.00-\$59.00	\$28.00-\$30.00	\$25.00-\$33.00
Lunch (3 Course)	\$22.00-\$34.00	\$85.00-\$90.00	\$40.00-\$43.00	\$39.00-\$47.00
Dinner (3 Course)	\$37.00-\$65.00	\$110.00-\$127.00	\$57.00-\$89.00	\$59.00-\$93.00
Open Bar (1 hr pp)	\$17.00-\$20.00	\$22.00-\$25.00	\$14.50-\$17.50	\$22.00-\$24.00
In-room Internet	*See Below	\$14.95/day	\$9.95/day	\$9.95/day
Fitness Center	*See Below	\$10.00/day or \$20.00/stay	Free	\$35.00/day

Parking (24 hours)	Free	\$48.00 car/\$58.00 SUV	\$41.00	Free
Sales Tax	6%	8.375%	5%	7.75%
Admin. Fee	0%	0%	8%	0%
Gratuity	19% (non-taxable)	22% (taxable)	15% (non-taxable)	20% (non-taxable)
Hotel Room/Sales Tax	12%	14.84%	12.45%	9%

* \$5.00 Facility Fee per day includes 24 hour hard wired internet access, use of fitness center and indoor pool, in-room bottled water, in-room coffee/tea and daily paper.

Information acquired thru hotel websites as of October 2008. All information is representative of comparative 4 Star/Diamond properties.

- No Charge?:** Parking, wireless Internet within our convention space and public areas, and bottled water at all initial and refreshed meeting sets are offered complimentary at Mohegan Sun. This is not the norm for most meeting destinations, particularly in the Northeast.
- One Stop Shop: Mohegan Sun** offers its own on-property transportation and destination service departments, allowing for a simplified business process to save an organization both time and expense.
- We're Not Vegas:** Gaming areas within **Mohegan Sun** are not the central feature of our destination. We provide it as an option, never forcing you to enter a gaming environment unless you choose to do so. Our guest room elevators lead directly to our meeting space, spa, restaurants and shops, and many find this to be a breath of fresh air.
- Delivering the Experience:** Tiffany & Co., Coach, Tommy Bahama, Jimmy Buffett's Margaritaville, Michael Jordan's Steak House, and much more are all available at Mohegan Sun. In addition, we're home to the 10,000-seat Mohegan Sun Arena, where the most recognizable names in entertainment perform. Rest assured that Mohegan Sun can easily rival the finest destinations within the United States in both service and product.
- Cost Effective Transportation:** Picture a 20- to 57- passenger luxury motorcoach with color monitors and wireless Internet whisking your attendees off to Mohegan Sun from New York City, Westchester, New Jersey or Boston, promoting team bonding, productivity and dramatically reduced travel expense. Roundtrip cost ranges from an attractive \$1,350 to \$1,550 per vehicle.
- Seeing is Believing:** If you have yet to walk through our front door and have your senses awakened by the sights, sounds, aromas, color and stunning architecture of Mohegan Sun, we invite you to find the next opening in your calendar for a visit. You will then understand why these and other customers just can't get enough of the Sun!

[Read our testimonials »](#)

Mohegan Sun looks forward to the opportunity of earning your business and partnering with you during these difficult times. If you would like assistance planning your event please send an [RFP](mailto:hotelsales@mohegansun.com), email hotelsales@mohegansun.com or contact your sales representative at 877.204.7100.